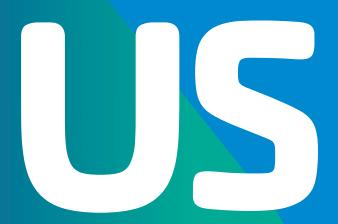


YMCA SOUTHCOAST

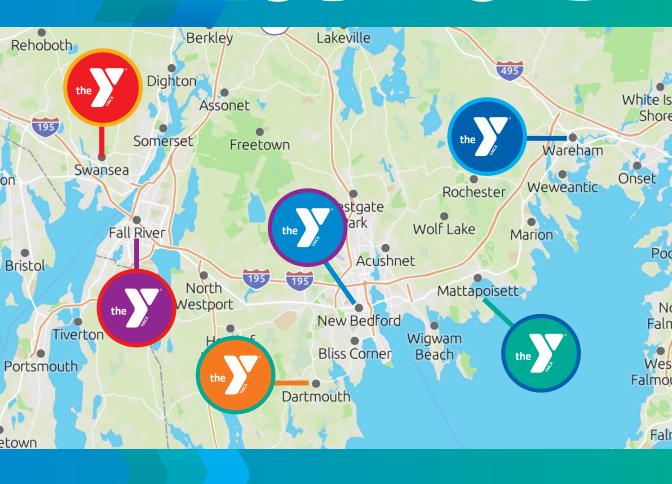
2018 ANNUAL REPORT



... Is A Possibility
... Is Empowering
... Is A Promise



YMCA SOUTHCOAST LOCATIONS



DARTMOUTH YMCA

276 Gulf Rd • Dartmouth, MA 508.993.3361

FALL RIVER YMCA

199 N Main St • Fall River, MA 508.675.7841

GLEASON FAMILY YMCA

33 Charge Pond Rd • Wareham, MA 508.295.9622

MATTAPOISETT YMCA

38 Reservation Rd • Mattapoisett, MA 508.758.4203

NEW BEDFORD YMCA

25 S Water St • New Bedford, MA 508.997.0734

STOICO/FIRSTFED YMCA

271 Sharps Lot Rd • Swansea, MA 508.678.9622

Here, We Grow.

A MESSAGE FROM OUR LEADERSHIP

Dear Friends.

2018 proved to be a powerful growth year for YMCA SOUTHCOAST (YSC). With over 160 years of service to the south coast, the Y continues to evolve to meet the growing needs of those we serve.

In 2018 YSC's Membership overall grew by 10% with 12% growth in the Family Membership category affording more families and more people an opportunity to thrive at the Y! To expand access to our much-needed programs, YSC applied for recognition as a Medicare Supplier for our Diabetes Prevention Program. This recognition, held by only a handful of Y's across the country, will allow YSC to accept Medicare insurance for eligible participants.

Association wide, childcare programs resumed their expansion to support working families. As we grow, we are developing partnerships with community organizations to secure licensable childcare space. The 2018 Bell Power Scholars Program, a partnership between YSC and the public school districts in New Bedford and Fall River, provided educational support and enrichment activities for 272 young people. Power Scholars' goal is to address summer learning loss in elementary and middle school students in New Bedford and Fall River to close the achievement gap.

The 2018 Annual Campaign soared to new heights thanks to the dedication of our volunteers and staff who worked tirelessly to raise funds to support the work we do in our community. YSC launched a Membership for All initiative which utilizes Annual Campaign dollars to ensure that being a part of the Y community is within the financial reach of ALL of our neighbors.

YSC has evaluated and modernized our operating policies to ensure that we are able to meet the needs of our growing membership. From our social media and web presence to the internal processes we use to manage operations, 2018 was a year of growth and modernization.

YSC is poised for a strong future thanks to the support of our volunteers, our community, and our staff team!

Jim Scherer,

im Scherer

President & CEO, YMCA SOUTHCOAST

Geoffrey Swett,

Board Chair, YMCA SOUTHCOAST

AT YMCA SOUTHCOAST IN 2018...

YOUTH DEVELOPMENT

Youth Development is the social-emotional, cognitive, and physical processes that all youth uniquely experience... A successful development process fulfills children and teens' innate need to be loved, spiritually grounded, educated, competent, and healthy.

272

Students participated in summer learning loss programs.

277

Young people attended Summer Camp with financial support.

130

Youth benefited from the programming at the Y's Educational Achievement Center (EAC).



HEALTHY LIVING

The Y takes a collaborative community approach to support all people in living their healthiest lives. We continue to offer essential programing to elevate well-being, chronic disease prevention, and health maintenance for our communities.



Cancer survivors found renewed hope and energy in our LIVE**STRONG** at the YMCA Program.

60

People at risk for Type 2 Diabetes improved their health through the Y's 12 month small group program focused on healthy choices & lifestyle changes in YMCA Diabetes Prevention Program (YDPP).

150

Youth were empowered, with the support of their families, to reach a healthy weight and live a healthier lifestyle.

TENS OF THOUSANDS OF LIVES WERE CHANGED

SOCIAL RESPONSIBILITY

HUNGER RELIEF PROGRAMS

Sharing the Harvest Community Farm at the Dartmouth YMCA worked to alleviate hunger for children, families, and seniors in need of food assistance on the south coast of Massachusetts by growing fresh, nutritious produce delivered through our partnership with the United Way of Greater New Bedford's Hunger Commission.



Nutrition on Weekends (N.O.W.) was established as a grassroots response to hunger at the local level. N.O.W's goal is to provide nutritious meals to children in need on the weekends and during longer school breaks.







VOLUNTEERISM

12,000+

Volunteer hours were given through YMCA SOUTHCOAST projects.



FURLOUGHED FEDERAL EMPLOYEES

All YMCA SOUTHCOAST locations opened our doors for free to Government Employees during the Federal Government shutdown.

US...IS A POSSIBILITY

The heart of the Y's mission is to reach out and serve all people in **OUR COMMUNITIES.**



MEMBERSHIP FOR ALL

At the Y, we believe all of our programs and services should be available to everyone. In 2018, YMCA SOUTHCOAST launched "Membership for All". This program offers an income-based sliding fee scale that is designed to fit the financial situation of each individual and family in our community.



4,930

individuals we are able to afford membership at the Y in 2018 thanks to Membership For All.

FOOD ACCESS

YMCA SOUTHCOAST continues our commitment to alleviate food insecurity in our community. Our New Bedford and Fall River branches, the heart of our service area, are two of the ten poorest municipalities in Massachusetts, with poverty rates double the state average.

familes across the south coast of Massachusetts had access to food through agencies that we provided produce to.

SAFETY AROUND WATER

The 3rd Grade Swim Program offered over **350** students in New Bedford and Wareham valuable swimming and water safety skills. Our water safety initiative was developed to give all third graders, regardless of ability, the opportunity for no-cost swimming and water safety lessons as part of their school day.



US...IS EMPOWERING

"Many mornings I didn't feel like getting out of bed to exercise, but I knew the Y's LIVESTRONG staff would be there for me. I ended up only missing one class because of my energy level.

Knowing they were there for me meant everything."





LIVESTRONG® AT THE YMCA

LIVE**STRONG** at the YMCA is a 12-week, small-group program designed for adult cancer survivors who have become chronically fatigued or de-conditioned from treatment and disease. More than a program, LIVE**STRONG** is a community that values healthy families, and supports healthy choices. The program is offered without cost to the participants.

COUNSELORS & LEADERS IN TRAINING

Leaders in Training (LIT) focuses on communication and leadership skills through participation in group activities and challenges with an emphasis on teamwork and community service. Teens also have the opportunity to focus on camp specific leadership skills through the Counselor in Training (CIT) program.

"It is such a joy watching campers grow into Counselors and Leaders in Training! They do so well connecting with the younger kids. They often see themselves reflected in the challenges and successes of young campers and become role models and mentors to them."

- Rochelle, Program Director



youth participated in this Y exclusive specialty camp in 2018.

PREVENTION PROGRAM

This 12-month program helps adults at risk for
Type 2 Diabetes reduce their risk for developing the
disease by taking steps to improve overall health and well-being. In 2018,
YMCA SOUTHCOAST welcomed 60 participants who worked together
across our south coast communities in small groups to change their lives.

"YDPP didn't just help me change my life, it literally saved my life "

- YDPP participant

US...IS A PROMISE

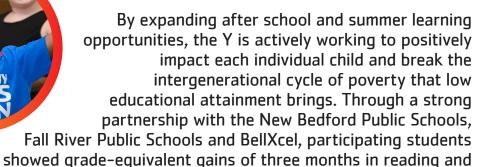
"Thank you for inviting me to Power Scholars, I love it every day!"



POWER SCHOLARS



2.5 months in math on average.



300

Students in New Bedford and Fall River participated at no cost last year in the Y's Power Scholars Academy.TM

YOUTH SPORTS PROGRAMS



To ensure that every youth has the opportunity to gain technical skills along with a sense of achievement, relationships, and belonging, YSC tailors youth sports programs to meet the communities' needs. In 2018 YMCA SOUTHCOAST's Axel Dance Academy, Flag Football, and wrestling leagues were launched.

YOUTH & GOVERNMENT

With the premise that leaders are developed by doing, the Y's Youth and Government Program's motto is that "Democracy must be learned by each generation." The goal of the program is to create the next generation of thoughtful, committed, and active citizens.

With this in mind, teens are taught the principles of a democratic society and are given leadership roles in the models of judicial, legislative and executive branches of local, state and national government. The program culminates with teens serving as delegates at their state conference, debating bills on the floor of the legislature.

ACCOMPLISHMENTS in 2018

The Gleason Family YMCA instituted

THE BOURNE INTEGRATED SUMMER CAMP PROGRAM

and offered life enhancing programming to 16 students that were in need of year long services.



Bourne Public Schools Staff

trained with Y Camp Staff to integrate summer camp with their mandated summer service programs. Students and staff alike were thrilled with the success of the program and will continue the community partnership.

YMCA SOUTHCOAST's

Axel Dance Academy began at the Stoico/FIRSTFED YMCA in Swansea. In 2018, Axel Dance Academy hosted its first standalone recital with over 400 audience members in attendance. Program enrollment increased from 67 to 100 students in just three short months.





The New Bedford YMCA

hosted a record high enrollment of 130 for Youth Basketball League (YBL). YBL is run and coached by our incredible parent volunteers with the support of YSC staff.

The Fall River YMCA

collaborated with UMASS Dartmouth to provide volunteer opportunities in our Education Achievement Center. Approximately 25 volunteers participated each semester and carried out curriculum set forth by the program director to 130 children in the Y's after school program.



The Dartmouth YMCA

under new leadership, the Dartmouth YMCA underwent an innovative reorganization of space that allowed Group Exercise classes to continue without interruption throughout the Summer months. In addition to repurposing existing space to better meet the needs of membership, a relationship was forged with the neighboring school that allows the Y to utilize the school's space during summer and other school vacation closures.



The Mattapoisett YMCA's

Camp Massasoit welcomed 2643

campers in 2018. Located on beautiful Mattpoisett Harbor, Camp Massasoit has provided a premier summer camp experience to generations of families since 1962. Focused on the development of our campers, as individuals and as a group, Camp Massasoit nurtures today's children into tomorrow's leaders.

FINANCIAL REPORT

FISCAL YEAR ENDING DECEMBER 31, 2018

| ASSETS | 2018 |
|---------------------------------------|------------|
| Cash | 572,651 |
| Accounts Receivable | 329,856 |
| Contributions Receivable | 592,213 |
| Other Assets | 8,124,731 |
| Investments and Beneficial Interests | 1,080,874 |
| Land, Property, and Equipment | 17,983,552 |
| Total Assets | 28,683,877 |
| LIABILITIES | |
| Accounts Payable and Accrued Expenses | 593,196 |
| Deferred Revenue | 658,703 |
| Bonds Payable | 9,226,441 |
| Mortgages and Notes Payable | 1,298,462 |
| Other Liabilities | 83,844 |
| Total Liabilities | 11,860,646 |
| | |
| NET ASSETS | 16,823,231 |
| TOTAL LIABILITIES AND NET ASSETS | 28,683,877 |
| SUPPORT AND REVENUE | |
| Contributions | 681,004 |
| Grants | 617,447 |
| Membership Dues | 4,657,272 |
| Program Service Fees | 6,314,994 |
| Other | 134,785 |
| Total Support and Revenue | 12,405,502 |
| EXPENSES | |
| Program Services | 11,502,715 |
| Management and General | 1,145,972 |
| Fundraising | 158,816 |
| randraising | 12,807,503 |
| Loss of Disposition of Assets | 12,007,303 |
| Total Expenses and Loss | 12,807,503 |
| Total Change in Net Assets | (402,001) |
| _ | (402,001) |

OUR ANNUAL CAMPAIGN

For YMCA SOUTHCOAST, the Annual Campaign represents the largest share of our fundraising efforts each year. In 2018, our members, friends, businesses, foundations and the community at large came together to help exceed our Annual Campaign goal raising a total of

\$604,000



SPIN-A-THON

Three branches participated and raised over \$15,000 at this inaugural event.

It is these gifts, the Annual Campaign funds, that make it possible to provide opportunities for families to participate in life-enriching activities and programs that they may not otherwise be able to access.

In 2018 alone,
YMCA SOUTHCOAST awarded \$832,000
in financial aid through our Membership For All program and in scholarships increasing access to Y programs, summer camp, and child care. These programs instill the Y's core values of caring, honesty, responsibility and respect.

THANK YOU TO OUR VOLUNTEERS



"YMCA SOUTHCOAST is built on the compassion, dedication and hard work of our

precious volunteers...

...from board meetings to Spin-A-Thons, to literally planting seeds in the dirt, our volunteers are omnipresent and they are legendary. We are so very grateful to be the proud recipients of their boundless energy and their vision."

We would like to recognize the following individuals as the **VOLUNTEER OF THE YEAR** at their branch: Jim Scherer

reside الراجية الراجية

Dartmouth -Jeff & Anne Morse Gleason Family Wareham -Pam Friedman

Stoico/FIRSTFED Swansea -**Amy Lamboy**

Mattapoisett -Susan Shallies New Bedford -Jeanne Townsend Chris Hadley

Fall River -

Association -Zane Cox



YMCA SOUTHCOAST LEADERSHIP

BOARD OF DIRECTORS

Geoffrey W Swett Arthur M DeAscentis Gerard Kavanaugh Dr Brian K Bowcock Carv A LeBlanc

Chair 1st Vice Chair 2nd Vice Chair Treasurer Clerk

Thomas Anderson Kelly M Baldwin Peter C Bullard Lizanne Campbell Kathryn Carvalho Kathleen R Corkum Joseph R Costa **Charles N Decas** Arthur D Frank Steven H Galavotti **Terrance A Gomes** Irving J Goss **Christopher Hadley** Nancy McFadden Vincent J Murphy James A Muse John F Ouinn Elaine Robertson William D Roth Kenneth A Shwartz Lawrence T Wilson, Jr. David W Wright

BRANCH LEADERSHIP

DARTMOUTH YMCA

Kathryn Carvalho Maia Shwartz

Board Chair Executive Director

FALL RIVER YMCA

Christopher Hadley Stephanie Mancini

Board Chair Executive Director

GLEASON FAMILY YMCA

Lizanne Campbell Debbie Fringuelli

Board Chair SR Executive Director

MATTAPOISETT YMCA

Cary LeBlanc

Board Chair

Stephanie Winterson Assoc Exec Director

NEW BEDFORD YMCA

Vincent J Murphy Tara Pacheco

Board Chair Executive Director

STOICO/FIRSTFED YMCA

Arthur D Frank Michael Mahoney

Board Chair Executive Director

ASSOCIATION EXECUTIVE STAFF

James F Scherer Robert A Trahan Elizabeth Burns Kate Levin Robyn Branco Maxine Hebert

President & CEO Vice President & CFO **Human Resources Director** Membership & Marketing Director Director of Mission Advancement Assistant Director of Education

2018DONORS

\$5,000+

Alliance of Massachusetts YMCAs
BayCoast Bank
Blue Cross Blue Shield of Massachusetts
Stella D Burke
Carney Family Charitable Foundation
Earle P Charlton Jr Charity Fund
Community Foundation of Southeastern
Massachusetts - Acushnet Foundation Fund

Eastern Fisheries Robert Eklund Helen Ellis Trust Fall River Women's Union Friends of Marion Visiting Nurses Thomas D Gamache

HO Peet Foundation Mabel A Horne Fund Island Foundation Koppleman Family Foundation Richard J Medicke New Bedford Half Marathon Amelia Peabody Charitable Fund Pilgrim Bank Foundation Proiect Bread Russell Morin Fine Catering & Events Dennis Slutsky **Geoff & Judy Swett** Tech-Etch Inc Neil J & Sylvia Van Sloun United Way of Greater Fall River, Inc United Way of Greater New Bedford, Inc. William E Weber John H Wylde Charitable Trust YMCA of the USA

\$1,000 - \$4,999

AARP

Arbella Insurance Foundation Talbot Baker Jr

BankFive

The Benevity Community

Impact Fund

The Susan Chace Anderson Foundation

Shaleen Barnes

Bishop Stang High School

Blount Fine Foods Fund

Dr Brian Bowcock

Peter Bullard

Kimberly A Cabral

Lizanne & Malcolm Campbell

Chapman, Cole & Gleason

Jeanne Orphan Coastal

Community Foundation

Karen MC Costa

Cummings Properties LLC

CVS Corporation

Michael Daoust

Dartmouth Friends of the Elderly

Christine H Davis

Arthur DeAscentis &

Elizabeth Doherty

Charles N Decas

Allan Ditchfield

Zelinda M Douhan

Richard Dow

Raymond Drouin

Deborah S Edwards

Nancy & Larry Edwards Fall River Manufacturing

Farm Credit East, ACA Samantha Fagundes Fiber Optic Center, Inc

Arthur D Frank Jr

David & Debbie Fringuelli

GAF Engineering Inc

Irving J Goss

Philip Guymont

David & Maria Harrington

Karl D Hetzler

Humphrey, Covill & Coleman Insurance Agency, Inc

Cary A LeBlanc

Ludes Family Foundation

Robert Mancini

George Matouk

Mattapoisett

Congregational Church

Mattapoisett Lions Club Maurice & Anne Makepeace

Family Foundation

Nancy McFadden

Joseph Marciszyn

Elizabeth L Marsden

Scott Munro

Vincent & Rachel Murphy

My Brother's Keeper Inc

R Henry Norweb III

Ocean Spray Cranberries

Tara Pacheco

Partners Insurance Group LLC

Paypal Charitable Giving Fund

Richard M Peirce

Prime Lending, A Plains

Capital Company

Realtor Association of

Southeastern Massachusetts

Rotary Club of Fall River

William & Paige Roth

Michael E Russell

James & Gina Scherer

Shepard Group Inc

Kenneth Shwartz

Larry Shwartz

Somerset Flag Football

Southcoast Health System

Spherion

The Robert F Stoico/FIRSTFED

Charitable Fund

Eivind H Strand

Target Cornertion

Target Corportion

John & Susan Teal

The Albertsons

THE Albertsons

Companies Foundation

The Gateway Tavern

The Philip Snyder Foundation

Thomas & Barbara Morse

Robert Trahan

Truesdale Health Foundation

Jo-Ann & Doug Watson

Lawrence T Wilson

Unic Pro Inc

Offic Pro inc

Vermont Mutual Insurance

Company

Rhonda & Roy Veugen

Walgreens

West Marine BlueFuture Fund

at Community Foundation

Santa Cruz County

Anne Whitney

Youths Friends Association Inc

\$250 - \$999

Acoaxet Veterinary Clinic Inc

Anonymous Richard Arruda Susan Adamowski

Alden Pettengill Foundation

Julie G Allen-Cavic Cheryl Almeida John M Amaral Jessica Ashlev Ann Auger John I Babbitt Jr Sarah B Barkhuff

Brad Barrows Youth Athletic Fund

Bottomline Technologies, Inc

Lucille I Bousquet John Braitmayer Michael Brewer Kayla L Britte Elizabeth A Burns William A Burns Nancy Carvara Robert Catalano **David Clark** Kathleen Clear Comcast Foundation Scott Conceicao Peter S Covill Cristin H Cowles Kathleen R Corkum Joella B Cruz Larry Culpepper

DaCruz Framing Inc Joseph B Daly

David & Grace Wyss Fund

Nick Decas Napoleon N Delgado

Del's Lemonade of Somerset, Inc

Natalie Derrick Dr Laura Dunphy

Dunkin Donuts (West Wareham)

Elizabeth S Dunn

Duponte-Williams Family

Melissa Dyer John Eklund Keith Estes

Dr Paul J Fairbanks

Fall River United Jewish Appeal, Inc.

Dale A Ferris

First Citizens Federal Credit Union

Ernest Fisher

Chris and Maureen Fletcher Frank Smith Insurance Inc.

Mandy Fraser **Gerald Freed** Monica Furtado Steven Galavotti Ann-Marie Gallos Mary Beth Gamache Garden Club of Buzzards Bay

John Paul Garber

Dianne Gardner Aaron Gendreau-Visco Danielle Gilmore

Shelby A Giza Robert Gleason Gabriel Gouveia Samuel Grav Linda Greer Mark Guerin **Christopher Hadley**

Kim J Hall Margot Hand

Harvard Pilgrim Health Care

Ann M Harris Melissa E Haskell Mary Ann Hayes Timothy A Hays Maxine Hebert

Thomas J Holderness, Jr

Emily Holmes Huidekoper Fund Barbara Jasmin John Kampersal

Colleen & Gerard Kavanaugh

Christopher D Keeley **David Kenney** Robert 5 Kerr Mary P Kinnane Beverly H King Matthew Kratochvil **Kurtz Family Fund** Amy E Lamboy David Lapalme

Law Offices of Arthur D Frank Jr

Mary Ellen Lees Kate Levin Deb Levesaue Kristen Levesque Amanda M Libby

Lifetouch National School Studios

Kenneth D Lipman Robert & Carolyn Lytle Jodilynn Machado Michael P Mahoney Robert Mancini Robin G Martin Harry Matelski Gino McCarthy Brian McGrath Shawn McGuire

Donald S McKinlay

Anabela A Medeiros & Family

Mary Elizabeth Medicke Dr David Milstone Elise U Mock Frederic Mock **Daniel Morais** Justin P Morreale

James A Muse Joshua Nameika

Neto Insurance Agency, Inc **New Bedford Education**

Foundation Fund **Bob Nichols** James A Nordquist Joseph O'Connell Shalala Ohlman

Ophthalmic Consultants of Boston - Boston Eye Original Works Yours Inc. Oxford Creamery LLC Ann B Parson Jav Pateakos Stephanie T Mancini Perfection Valet Parking LLC

Joseph E Perry Susan Piacenti

Plimoth Investment Advisors Power of Life Chiropractic Prestige Market Place Jennifer A Preston **Karoline Prevost** Raymond Prevost Progroup Network, Inc

Cynthia M Pyle Sharon Quinn Mark Rezendes

Robert B Feingold & Associates, PC

Elaine Robertson Willie P Rose Donald F Rudnick Salvadors Ice Cream

Saunders-Dwyer Home for Funerals

Drs John & Kim Scheub Gary & Donna Schuyler

Roger Scoville

Laura, Jamey & Ben Shachoy **Sherry Construction Corporation** Maia Shwartz

Robyn Shwedo Charlotte M Smith Janice Speakman St. Anne's Credit Union Stop & Shop Supermarket

NE Division Sandi Stowe Mary Strasser Peter Sturges Dr Stanley J Stutz Kayla Sudduth T LeBlanc & Sons, Inc

Talho Portugues (The Butcher Shop)

The Congregational Church of

South Dartmouth

The Dick Arthur & Sally Fallon Fund The Pappas Family Charitable Fund

Dr Tenny J Thomas Kathleen Treglia Steven H Tripp

Unitarian Universalist Society

of Fairhaven Tina Vandersteel Elizabeth A Waring Marjorie Waite John C Wheatley

Cheryl E Wheeler & Cathleen Joyce

Judy White Robert Whitman Stephanie Winterson David W Wright Margaret D Xifaras Jane Zimmermann

It is the mission of YMCA SOUTHCOAST to improve the spiritual, mental, social, educational, and physical conditions of all persons.



ymcasc.org

