FOR A BETTER COMMUNITY

Jim Scherer
President & CEO, YMCA SOUTHCOAST

Geoffrey Swett
Chair of the Board, YMCA SOUTHCOAST
2017 was a year of growth and planning. YMCA SOUTHCOAST (YSC) more than tripled enrollment in our Summer Learning Loss prevention program, expanding from one site in Fall River to a total of three with the addition of two new sites in New Bedford. We are proud to report that, in partnership with our local public schools and at no cost to students, 227 children participated with an average gain of 2½ months achieved in both math and ELA scores based on the participants’ STAR Academic Assessments.

Our Sharing the Harvest Community Farm broke records for pounds of produce grown (94,260), all donated to area pantries and soup kitchens through our partnership with United Way of Greater New Bedford. The Farm also added a hard-working flock of hens who produced a whopping 28,598 eggs, providing a fresh, healthy source of protein to our neighbors in need. Our N.O.W (Nutrition On Weekends) program at the Mattapoisett YMCA furthered the reach of our hunger relief efforts.

Our Gleason Family YMCA opened its doors when we were called upon to be the safe haven for more than 500 students and teachers evacuated during a lock down at Wareham Public Schools. Also, thanks to the innovative leadership of our team at the Stoico/FIRSTFED YMCA in Swansea, a teen basketball league was added, opening up our doors to a new group of basketball enthusiasts!

The addition of a Membership and Marketing Director to the Association leadership team has expanded our ability to deepen relationships with members and to communicate the mission and incredible work of YSC to the community we serve.

Thanks to the efforts of our staff and volunteers, YSC Annual Campaign raised over half a million dollars in 2017 which was a record-breaking amount for YSC! YMCA SOUTHCOAST staff, with the support of a committee of volunteers and our Boards of Advisors and Board of Directors, crafted the YMCA SOUTHCOAST 2018-2019 Strategic Plan to guide our work and focus our efforts for the two years to come. Thank you to all who contributed their ideas and feedback and supported us through the Strategic Planning process.

We have assembled a talented team of staff and volunteers who are passionate about YMCA SOUTHCOAST’s mission to improve the lives of everyone in our community through Youth Development, Healthy Living and Social Responsibility. We will hold ourselves accountable for accepting the challenges of this mission and increasing the achievements of our Y to support our community.

Jim Scherer
Geoffrey Swett
WHEN WE SERVE

16,938
adult members improved their health and quality of life through exercise and community events

5,192
children received life-saving swim lessons

3,729
seniors stayed active and connected to their community

87
people made a positive life change by enrolling in the Y Diabetes Prevention Program (YDPP)
3,524 families grew stronger and healthier together

10,408 kids participated in programs that build lifelong skills

1,834 youth had a transformative experience at YMCA SOUTHCOAST Camps

840 children ages 2.9-12 years attended one of YSC’s 14 licensed Child Care programs daily

5,432 volunteers gave time and service to their community through YMCA SOUTHCOAST projects
ANNUAL CAMPAIGN ACCOMPLISHMENTS

For the first time ever, YMCA SOUTHCOST’s Annual Campaign raised over half a million dollars to help those in our community who need us most.

We thank your for your support!

2017 ANNUAL CAMPAIGN RESULTS
Total Amount Raised
$528,049
106% of Goal

2017 ANNUAL CAMPAIGN BRANCH RESULTS

<table>
<thead>
<tr>
<th>Branch</th>
<th>Amount Raised</th>
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<tbody>
<tr>
<td>Dartmouth</td>
<td>$109,650</td>
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<tr>
<td>Fall River</td>
<td>$57,548</td>
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<tr>
<td>Gleason Family</td>
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<td>$31,064</td>
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<td>New Bedford</td>
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2017 ANNUAL CAMPAIGN KICKOFF BREAKFAST

2017 ANNUAL CHARITY GOLF TOURNAMENT
ADVANCING OUR CAUSE:

**FUNDRAISING EVENTS**

**NEW BEDFORD**

**MARDI GRAS**

**FALL RIVER**

**CORKS & FORKS**

**DARTMOUTH**

**FARM TO TABLE**

**MATTAPOOSETT**

**SUMMER MUSIC SERIES**

**STOICO/FIRSTFED**

**ROAD RACE**

**GLEASON FAMILY**

**MAYHEM FOR A CAUSE**
Closing the Education Gap

In addition to Preschool, Afterschool and traditional Summer Camp, the Y launched Power Scholars Academy™ in 2017, a five-week long summer program that combines academic achievement, enrichment and fun! This program is a true collaborative partnership between YMCA SOUTHCOAST and the New Bedford and Fall River Public Schools. Working together, we were able to grant the funding for staffing, supplies, swim lessons, teacher training, enrichment, and weekly field trips, which enabled us to provide 227 students with a no-cost, high quality, engaging learning experience....because all children deserve the opportunity to thrive.

Summer learning loss is the biggest contributor to the educational achievement gap in this country. Nationally, 90% of low-income students who do not have access to summer programs regress by three to six months over their summer break. In contrast, the students in our three YMCA SOUTHCOAST Power Scholars Academy programs GAINED three months in reading skills and 2.5 months in math during these five short weeks, and grew in their social, emotional and behavioral skills.

Between their academic achievements, skills learned through extracurricular activities, and the bonds these students made with peers, teachers and staff, these children did more than just improve test scores...they found their love of learning and began to thrive.
"When I first came to the Y I was in tough shape; overweight, unemployed and overwhelmed. The Y changed my life. I got Y-Cares Financial Assistance to afford my membership until I got back on my feet. Now my health has improved and I even found a new job! I love the Y community and am so grateful for all the support they gave me when I needed it most."

- Kathy F.

LIVESTRONG® AT THE YMCA

When we try to go through our journey alone, we can feel isolated. By sharing this program with other cancer survivors, we are stronger together, both physically and emotionally. I’m a believer in things happening for a reason. We may not understand the reason for the challenges we’re forced to endure but this program shows us how perseverance pays off. I have embraced the LIVESTRONG program as an opportunity to rebuild myself one day at a time. Any gym could have instructed us but the encouragement and understanding found at the Y is remarkable.

- Kathy F.
MEMBERSHIP

is the lifeblood of YMCA SOUTHCOST and the glue that holds us all together. A Y membership is more than a transaction. It is a commitment we make: to ourselves and to each other.

Our members are strong: every year they lift hundreds of thousands of pounds and their neighbor’s spirits; they run thousands of miles and dozens of fundraisers.

Our members are brave: they conquer their fears and inspire others.

Our members are fierce: they not only crush their workouts but barriers and stereotypes as well.

Our members are a family: they are a diverse group of individuals from cancer survivors regaining strength to parents teaching their children about safety around water. Our members come together to build a better world for themselves, their families, their community, while supporting those who need a hand to achieve more than they imagined they could.

More than a gym – the Y is a community

LIVESTRONG® AT THE YMCA
84 individuals got a new lease on life by participating in the LIVESTRONG® at the Y Program

Y CARES
1 in every 5 Y members and program participants received financial assistance through our YCares Financial Assistance program

WATER SAFETY
Over 5,000 children gained confidence & nurtured a life-long skill in swim class
“We are the Y. is at the heart of everything we do.”

- Debbie Fringuelli,
  Senior Executive Director
  Gleason Family YMCA

Photos courtesy of Wareham Week

#HEREFORYOU       #FORABETTERUS     #PEOPLENOTPROFIT
On July 10, 2017 the Gleason Family YMCA was called upon by the Wareham community to provide a safe haven to over 500 students, teachers and support staff when the summer programs at Wareham Public Schools were under threat of an active shooter. With little time to prepare and even less information, the entire team at the Gleason Family YMCA stepped up and seamlessly managed the arrival of not only the students and faculty but their distraught family members, multiple media outlets, and scores of emergency personnel including S.W.A.T. Teams, local police, fire, and rescue personnel.

“I didn’t see what was happening at the Y until days later when I saw it on video. I have a friend who was involved, who works at the school and was there that day. I asked her, ‘When did you feel completely safe?’ She said, ‘When we pulled into the YMCA. That was when we felt safe. That’s when we all felt completely safe. There were people smiling and greeting us, taking care of us.” Chief Kevin Walsh of Wareham Police said, “The YMCA stepped up in a fashion that is truly exemplary; it’s impressive. On behalf of all law enforcement on the scene, I want to offer my sincerest gratitude.”

“We live in a world in which we need to share responsibility. It is easy to say ‘it is not my child, not my community, it’s not my world, not my problem.’ Then there are those who see the need and respond as our Y did.”

- Judy Whiteside, Chairperson, Wareham Board of Selectmen
We are Proud of Our Accomplishments in 2017!

New Bedford YMCA celebrates 150 years of making a difference

In September of 1867, a group of New Bedford citizens came together with a vision of creating a charitable organization that would encourage a healthy community in “mind, body and spirit.” 150 years later, because of those efforts, the New Bedford YMCA continues to be a vital part of our community. On September 23, 2017, supporters came together at the Imagine Gala to celebrate this amazing milestone and to help build the Y’s promising future. Thank you for your support of OUR New Bedford YMCA!

The Mattapoisett YMCA’s N.O.W. Program

In December, our media partners at Townsquare Media (WBSM/FUN107), their generous listeners and sponsors raised $1,300 and secured the donation of a van for our Mattapoisett YMCA’s N.O.W. Program (Nutrition on Weekends). N.O.W. provides over 300 children per week with a bag of food containing two breakfasts, two lunches, two vegetables, and two snacks - providing meals that they may not otherwise be able to access over the weekend. Delivering the bags had become a challenge since their delivery van was in disrepair. Radio DJ Phil Paleologos hosted an on air fundraiser broadcast live from Sunrise Bakery in Dartmouth where listeners and regular customers called in and stopped by to donate funds to secure a van for the program. Sunrise Bakery donated $500 and a portion of sales from the morning. Moments before the event ended, Mr. Raymond Dellecese and Mrs. Sue Krebs of Cottage Street Motors Inc. came in and not only donated a van but also donated the cash raised that morning back to the program to buy more food.
Sharing the Harvest Community Farm’s Record Breaking Season

2017 was a big season at Sharing the Harvest. In fact, it was the biggest yet! We had the most volunteer visits ever, the most volunteer hours ever, the most produce ever and the most eggs ever. It was a busy year to say the least.

Thanks to the hard work of our volunteers, who completed 12,160 hours of service in 4,329 visits to the farm, Sharing the Harvest was able to seed, plant, weed, harvest and donate 94,260 pounds of fruits and vegetables to our neighbors in need. Volunteers also collected, cleaned and packed 28,594 eggs for community distribution. That is 2,382 dozen eggs!

Launched 3 Power Scholars Academy™ sites

In the summer of 2017, the Y received a grant from YUSA to launch three pilot Power Scholar Academy™ programs. In New Bedford, one focused on middle school students and the other on elementary. The third program in Fall River focused on English Language Learner (ELL) students. All was driven by a strong partnership with New Bedford and Fall River Public Schools who supported the programs programmatically and financially. Results were fantastic with the average reading gain exceeding three months and the average gain in math was two and a half months. 100% of the teachers reported an improvement in scholar confidence.

The Gleason Family YMCA

Volunteers handed out 200 turkeys and donated Thanksgiving dinner for 1,300 people!
STATEMENT OF REVENUE EXPENSES 2017

SUPPORT AND REVENUE
United Way 37,185
Government and Other Funding 2,504,785
Annual Campaign 528,049
Other Fundraising and Donations 84,395
Membership Dues 4,692,973
Program Service Fees 4,000,783
Sales of Merchandise 71,408
Interest/Investment Returns 195,937
Miscellaneous 61,990
TOTAL SUPPORT AND REVENUE 12,177,505

EXPENSES
Program Services 11,367,323
Fundraising 206,109
General Administrative 1,128,998
TOTAL EXPENSES 12,702,355

Loss From Dispositions of Property and Equipment 122,998
Total Expenses and Loss 12,825,353

INCREASE [DECREASE] IN NET ASSETS (647,848)

BALANCE SHEET DATA 2017

ASSETS
Current Assets $1,172,380
Long-Term Investments 1,032,006
Net Property Plant and Equipment 18,746,678
Other Assets 775,043
Leverage Loan – Fall River Project 8,054,768
TOTAL ASSETS $29,780,875

LIABILITIES AND NET ASSETS
Current Liabilities 564,031
Deferred Membership/Revenue Programs 576,585
Net Long-Term Debt 11,415,027
Total Net Assets 17,225,232
TOTAL LIABILITIES AND NET ASSETS $29,780,875

STATEMENT FOR CASH FLOWS
Net Cash Provided by Operating Activities 312,040
Net/Cash/Investing Activities (98,801)
Net/Cash/Financing Activities 322,794
Net Increase (Decrease) in Cash & Cash Equivalents (109,555)

CASH AND CASH EQUIVALENT – BEGINNING OF YEAR $518,149
CASH AND CASH EQUIVALENT – END OF YEAR $408,594
Community support continues to be strong. Annual campaign revenues reached new heights, to a level of $528,000. The Association awarded $726,000 in scholarships and provided $267,000 of community support comprised of growing 94,000 pounds of fresh vegetables for local food banks, and subsidized programs in healthy living and education.

The Association continues to reduce debt under challenging circumstances. During the year, $1.1M of long-term debt was retired using resources from Capital Campaign pledge payments and operating funds.

YMCA SOUTHCOAST continues to put its best effort forward to strengthen our community and be an impact organization for the long-term.

The Association awarded $726,000 in scholarships and provided $267,000 of community support comprised of growing 94,000 pounds of fresh vegetables for local food banks, and subsidized programs in healthy living and education.
2017 ANNUAL CAMPAIGN DONORS

$5,000+

Community Foundation of Southeastern Massachusetts - Acushnet Foundation Fund
Stella D. Burke
James & Kathleen Feeney
H.O. Peet Foundation
Colleen & Gerry Kavanaugh
Charles J. Koch
Louise B. Cochrane Foundation
Richard J. Medicke
Russell Morin’s, Inc.
New Bedford Half Marathon
Pilgrim Bank
Geoff & Judith Swett
Tech-Etch Inc.
Neil & Sylvia Van Sloun

$1,000 - $4,999

Francis C. Angino
Arbella Insurance Foundation
BankFive
Barry’s Fine Wine & Spirits, Inc.
Bogle, DeAscentis & Coughlin, P.C.
Peter Bruce
Peter C. Bullard
Kimberly A. Cabral
Lizanne Campbell
Cape Cod 5 Foundation
Chapman, Cole & Gleason
Michael Su Chuan Chuang
Jeanne Orphan Coastal
Community Foundation
Thomas Crotty
Dartmouth Friends of the Elderly
David & Grace Wyss Fund
Arthur M. DeAscentis & Elizabeth Doherty
Charles N. Decas
Allan Ditchfield
John & Zelinda M Douhan
Richard Dow
Nancy & Larry Edwards
Robert & Phyllis Eklund
Enable Hope Foundation
Eversource Energy Foundation Inc
Samantha Fagundes
Fall River Women’s Union
Fallon Community Health Plan
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Arthur D. Frank Jr
Debbie Fringuelli
Irving J. Goss
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Inmotion Motorsports LLC
Island Foundation
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LeComte & Vanderpool Dental Care
MacLean Children’s Fund
Macy’s
Joseph Marciszyn
Elizabeth L. Marsden
Massachusetts Association of Insurance Women
Maurice & Anne Makepeace Family Foundation
Nancy McFadden
Philip Guymont & Susan McLaren
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John Menzel
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Patrick O’Donnell Sr.
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Partners Insurance Group LLC
Richard M. Peirce
Plimoth Investment Advisors
Realtor Association of Southeastern Massachusetts
Rotary Club of New Bedford
William & Paige Roth
Jim & Gina Scherer
Dan & Joyce Schwartz
Sea Gas Corporation
Kenneth Shwartz
Southcoast Health System
Spherion
St. Anne’s Credit Union
Eivind & Sylvia Strand
John and Susan Teal
The Carney Family Charitable Foundation
The Congregational Church of South Dartmouth
The Philip Snyder Foundation
Robert Trahan
Truesdale Health Foundation
Rhonda & Roy Veugen
Walgreens
Jo-Ann & Douglas Watson
Lawrence T. Wilson
Youths’ Friends Association Inc.
$250 - $999

AAA Northeast
Dr. George H. Abbot
Jeanine D. Achin
Julie G. Allen-Cavic
Cheryl Almeida
Jessica Ashley
Jib & Karen Babbitt
Babbitt Steam
Talbot Baker Jr.
Jennifer Baker
Sarah B. Barkhuff
BayCoast Bank - Employees
Mary & Jill Beckwith
Bholay Corporation
Boston Eye Associates
Lucille I. Bousquet
Dr. Brian Bowcock
Braitmayer Foundation
John Braitmayer
Hans Brenninkmeyer
Elizabeth A. Burns
Anna Christina Cabral
Robert Catalano
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Nicholas M. Christ
David Clark
Comcast Foundation
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James P. Conlin
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Joseph R. Costa
Karen M.C. Costa
Council of Women's Organization
Peter S. Covill
Kirk Coykendall
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Joella B. Cruz
Larry Culpepper
Decas Cranberry
Nick Decas
Napoleon N. Delgado
Natalie Derrick
Raymond Drouin
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Dunkin Donuts
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Dr. Laura Dunphy
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Margaret Forbush
Frank Smith Insurance Inc
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Stacy Gallagher
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Shelby A. Giza
Robert Gleason
Maria Golembo
Elizabeth Gormley
Gabriel Gouveia
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Samuel Gray
Christopher Hadley
Margot Hand
Ann M. Harris
Harvard Pilgrim Health Care
Mary Ann Hayes
Maxine Hebert
Derek W. Heim
Christopher M. Hodgson
Thomas J. Holderness, Jr.
Emily Holmes
Hotte Family
Elizabeth Huidakoper
Warren L. Ide
Michelle A. Keith
Stephen B. Kern
Robert S. Kerr
Beverly H. King
The Kinnane Family
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Andre J. Lavoie
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Bruce Linton
Andrew W. Lott
John T. Ludes
Robert & Carolyn Lylte
Jodilynn Machado
Michael P. Mahoney
Roger Mandle
Robin G. Martin
Harry Matelski
Mattapoisett Congregational Church
Max Performance LLC
Amy McCoog
Raechel A. McGhee
Shawn McGuire
Mary Elizabeth Medicke
Katharine Messier
Connie Moore
James A. Muse
NBHS Athletic Hall of Fame
James A. Nordquist
Carolyn Normand
Joseph & Roseanne O’Connell
Pace, Inc. – New Bedford
Dessislava Pachamanova
Paul R. Pacheco
Susan Perry
Physician Practice Management, LLC
Susan Piacenti
Sarah H. Pinney
Arthur Plante
Karen Plichta
Plymouth County Chapter MAIW, Inc.
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Raymond Prevost
Cynthia M. Pyle
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Wilma Quinn
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Elaine Robertson
Shannon Jenkins & Doug Roscoe
Willie P. Rose
Salvadors Ice Cream
Susan Sartini
Saunders–Dwyer Home for Funerals
Annmarie Sawyer
Dr. John Scheub
Jeffrey Schoonover
Gary & Donna Schuyler
Norma K. Scogin
Barbara L. Scotti
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Kimberly Shaver-Hood
Robyn Shwedo
Calvin Siegal
Darryl J. Small
Raymond H. Small
Sara L. Small
Raymond M. Smith
Sandi Stowe
Eric Strand
Dr. & Mrs. Stanley J. Stutz
Kenneth Sullivan
Alden Pettengill Foundation
Taylor Kane Studio
The Benevity Community Impact Fund
The Robert F. Stoico/FIRSTFED
Charitable Foundation
The Upstream Foundation
Brian O. Tjersland
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Steven H. Tripp
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Wareham Properties LLC
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Celeste M. Warner
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Harvey White
Robert Whitman
Robert Wilson
Margaret D. Xifaras
It is the mission of YMCA SOUTHCOAST to improve the spiritual, mental, social, educational, and physical conditions of all persons.